

Agent Education Agenda 2025

Education differs significantly from "training". While both are necessary, only education offers continued growth.

Training is finite...it teaches a task.

Education is infinite...limited only by how many ways you can apply it.

Your clients deserve an educated Realtor®.

To that end, The Sage Realty Group has proposed the following topics for 2025, all lead by Subject Matter Experts:

- The Economics of Real Estate:
- Social Contracts
- Social Media Overview
- Interest Rates and Affordability, & Options
- Inspection Overview
- CMA/Appraisal Bootcamp
- Mitigating Risk & Liability
- Behavioral Economics
- Embracing Empathy
- Investor Client Basics
- Watching the News Like a Realtor
- Marketing ROI

