

Agent Education Agenda 2025

Education differs significantly from "training". While both are necessary, only education offers continued growth.

Training is finite...it teaches a task.

Education is infinite...limited only by how many ways you can apply it.

Your clients deserve an educated Realtor®.

To that end, The Sage Realty Group has proposed the following topics for 2025, all lead by Subject Matter Experts:

- · January: The Economics of Real Estate
- February: CMA/Appraisal Bootcamp
- March: Interest Rates and Affordability, & Options
- April: Social Media Overview
- March: Social Contracts
- May: Inspection Overview
- June: Mitigating Risk & Liability
- TBD: Behavioral Economics
- TBD: Embracing Empathy
- TBD: Investor Client Basics
- TBD: Watching the News Like a Realtor
- TBD: Marketing ROI

